



## We Health IN SCIENCE LIVES HOPE.

Budgeting for Federally Funded Research

Friday, April 2<sup>nd</sup>, 2021



## Learning Objectives:

- 1) Identify the basic elements of a federal sponsored program budget.
- 2) Distinguish the unique elements of a federal clinical research budget.
- 3) Discuss the invoicing process for a federal clinical trial.

## **Target Audience:**

Clinical Research Professionals (CRPs) at UC/H and Cincinnati Children's Hospital Medical Center (CCHMC): including Principal Investigators (PIs), Research Nurses (RNs), Critical Care Unit Nurses (RNs), Pharmacy Technicians and Regulatory Specialists.

## **W**Health

### **Off-Label Disclosure Statement:**

Faculty members are required to inform the audience when they are discussing off-label, unapproved uses of devices and drugs. Physicians should consult full prescribing information before using any product mentioned during this educational activity.

### Learner Assurance Statement

The University of Cincinnati is committed to resolving all conflicts of interest issues that could arise as a result of prospective faculty members' significant relationships with drug or device manufacturer(s). The University of Cincinnati is committed to retaining only those speakers with financial interests that can be reconciled with the goals and educational integrity of the CME activity.

### Accreditation Statement for Directly Sponsored Activity

The University of Cincinnati is accredited by the Accreditation Council for Continuing Medical Education (ACCME) to provide continuing medical education for physicians.

The University of Cincinnati designates this live activity for a maximum of 1 AMA PRA Category 1 Credit<sup>™</sup>. Participants should claim only the credit commensurate with the extent of their participation in the activity.

\*\*CRPs, NPs, PAs, and RNs can count activities certified for AMA PRA Category 1 credit<sup>™</sup> for professional credit reporting purposes. Other healthcare professionals should inquire with their certifying or licensing boards.\*\*

### **Disclaimer Statement**

The opinions expressed during the live activity are those of the faculty and do not necessarily represent the views of the University of Cincinnati. The information is presented for the purpose of advancing the attendees' professional development.

## **W**Health

#### Speaker Disclosure:

In accordance with the ACCME Standards for Commercial Support of CME, the speakers for this course have been asked to disclose to participants the existence of any financial interest and/or relationship(s) (e.g., paid speaker, employee, paid consultant on a board and/or committee for a commercial company) that would potentially affect the objectivity of his/her presentation or whose products or services may be mentioned during their presentation. The following disclosures were made:

#### **Planning Committee Members:**

- Brett Kissela, MD, Course Director No Relevant Relationships
- Maria Stivers, MS No Relevant Relationships
- Zachary Johnson, BS No Relevant Relationships
- Nate Harris, BS, Course Coordinator No Relevant Relationships
- Brandon Armstrong, CME Program Coordinator No Relevant Relationships

#### Speakers:

#### **Kelly Niederhausen**

Assistant Director of Research & Education Department of Internal Medicine Sr. Business Administrator Division of Infectious Diseases No Relevant Relationships

#### Lisa Schira

Business Manager Division Of Infectious Diseases Internal Medicine Academic Research Services Office of Medical Education University of Cincinnati No Relevant Relationships

#### **Patrick Clark**

Associate Vice President, Operations and Business Intelligence Office of Research University of Cincinnati No Relevant Relationships

## OCR Announcements:



## **April 2021 Study of the Month**

### Atopic Dermatitis Research Study

Do you have itching due to Atopic Dermatitis (Eczema)?

#### What

The purpose of this clinical research study is to evaluate whether an investigational medicine can help reduce itching in people with Atopic Dermatitis, commonly known as eczema.

#### Who

People at least 12 years old who have had Moderate-to-Severe Atopic Dermatitis for at least 2 years.

Pay Participants will be compensated for their time and travel.

Details For more information, call (513) 475-7631 or call (513) 558-0951.



24-20 IRB # 2019-0829



## OCR Announcements:





### **Updating Active PIs and Coordinators in EPIC:**

If any personnel changes occur on an active study in EPIC, research coordinators and PIs must be manually updated in the EPIC Research Record in production.

If the active research staff on a study is not updated in EPIC, the active staff could potentially miss important automated alerts, such as:

• Appointment Change/Update Alerts

• ADT Alerts

Research staff, PIs and Coordinators, are updated via the Research Study Maintenance Activity

### **Related:**

Epic Research Alerts (In Basket Messages or Pager Alerts ) are occasionally built to send notifications to individuals. When study staff (PIs / Coordinators) are changed/updated- the new study staff should confirm with the outgoing staff member if there are any Epic Alerts that are set to be sent to Individuals

If alerts are being sent to research staff individuals that are no longer active on the study, EPIC IT would need to be notified to update the alert recipient.

## OCR Announcements:







Thursday, April 15<sup>th</sup>, 2021 12:00 noon - 1:00 pm Virtual Presentation

### **ResearchMatch and other Recruitment Services**

Please join us for an overview of ResearchMatch, a free and secure online recruitment tool that helps match willing volunteers with eligible studies at institutions nationwide, and other recruitment services offered by the OCR. Join us to learn more!

### **Miranda Gulasy**

Clinical Research Recruitment and Sponsor Relationship Administrator ResearchMatch Liaison UC Health Office of Clinical Research



# <u>Today's Presentation:</u> Budgeting for Federally Funded Research and Clinical Trials

Kelly Niederhausen Lisa Schira Patrick Clark University of Cincinnati

# **Budgeting Basics**

- Work with your Department / College BA / GA / AOR
  - College of Medicine ADRs:
    - Kim Kues, <u>kim.kues@uc.edu</u> 513-558-5078
    - Steve Manning, <u>steven.manning@uc.edu</u> 513-558-2045
    - Teresa Larkin, <u>teresa.larkin@uc.edu</u> 513-558-3551





# **Budgeting Basics**

- Budget is ultimately the responsibility of the PI
  - Who can be a PI? <u>https://bit.ly/3cDPwR5</u>
- Different Sponsors, different rules
  - Always Read the RFP!!
    - Important things to look for in an RFP
- Every College has their own process/preferences
- Budgets are a best estimate don't underestimate
- Sloppy budgets can hurt, but no budget will win you funding





## **Proposal Budget**

 Budget Spreadsheets – available on Research How 2

https://bit.ly/3byvC8B

						Grants / Contracts							
						3 Year B	3 Year Budget						
	ring Agency : al Investigator :	National Software Com Carlotta Valdes	ipany			Titled :	Initech Softv	vare Redesign	for Y2K (NSC	)			
Perio	od :	09/01/	19 thru		08/31/22								
							Year 1			Year 2			
A. Sal	laries					Sal	FB	Total	Sal	FB	Total		
	or Personnel	App't Type	% Effort	PM	Salary								
PI	Carlotta Valdes	ACAD	1.00%	0.07		-	\$0	-	-	\$0	-		
PI		SUMR	0.00%		\$ 47,250	-	\$0	-	-	\$0	-		
Co	Judy Barton	ACAD	10.00%	0.74		9,500	\$2,886	12,386	9,690	\$2,993	12,683		
Co	John Ferguson	SUMR ACAD	100.00% 10.00%	3.23 0.74	\$ 41,563 \$ 92,000	41,563 9,200	\$12,628 \$2,795	54,191 11,995	42,394 9,384	\$13,093 \$2,898	55,487 12,282		
Co	John Ferguson	SUMR	5.00%	0.14		2,013	\$2,795 \$612	2,625	9,364 2,053	\$634	2,687		
Co	Gavin Elster	CAL	3.00%	0.36		6,000	\$1,823	7,823	6,120	\$1,890	8,010		
Co	Gavin Lister	CAL	0.00%	0.00		0,000	ψ1,025 \$0	-	-	\$1,030 \$0	- 0,010		
	1	Senior Personnel Subtota				68,276	20,744	89,020	69,641	21,508	91,149		
C Oth	er Personnel												
C. Oth	Exempt Staff (Monthly)	Project Manager											
	Exempt Stati (Wohniy)	Midge Wood	20.00%	2.40	s 100.000	20.000	7,617	27,617	20,400	7,871	28.271		
		inidge in ood	0.00%	0.00		-	0	0	-	0	20,211		
		Total Exempt Staff				20,000	7,617	27,617	20,400	7,871	28,271		
		·											
	Post Doctoral Support -		100.00%	12.01		47,500	13,292	60,792	48,450	13,800	62,250		
	Graduate Students - Che		100.00%	12.01		23,000	1,725	24,725	23,460	1,760	25,220		
		10 hrs/wk (\$10/hour) for 10 wks	0.00%	0.00		2,000	150 0	2,150	2,040	153 0	2,193		
	Non-Exempt Staff (Bi-W	veekiy) Sub Tot	0.00%	0.00	s -	160,776	43,528	0 204,304	- 163,991	45,092	209,083		
		SUD 100	ais				43,320	204,304		45,092	209,065		
Total Sa	alaries and Fringe Benefits :					204,304			209,083				
D. Equi	ipment												
	New Fax Machine					18,000			-				
	(Also talk about Particip	ant Support Costs, please)	)			-	_	_	-	-			
	Total Equipment	:				18,000			-				
E. Trav	vel												
2	Domestic	(list)				4,000			4,080				
	International	(list)				1,000			-				
	Total Travel	:				5,000	-	-	4,080	-			
<b>C C</b>													
G. Supp	plies and Other Direct Costs Materials & Supplies					5,000			5.100				
	Publication Costs					5,000			1,000				
	Consultant Services - A.	Hitabaaala				- 20			20				
	Hypnotherapy session	HIICIKOCK				1,000			1,020				
	UC Tuition rates (Not Subject to I	<b>7</b>				14,468			14,757				
	TPS Reports	ndirect)				1,000			1,020				
		vingline Stapler company	,			10,000			15,000				
	,	2)				-			-				
		3)				-			-				
		4)				-			-				
Total Su	upplies and Other Direct Cos					31,488	-		37,917	-			
			та	TAL DIR	ECT COSTS:	258,792			251,080				
Facilitia	s and Administrative Costs C	'alculation:	Faciliti	es and Ad	ministrative Co	ost Base: 226,324			236,323				
	ost (on MTDC):	60.5	0% 60.50%	60.50%		130,876			133,900				
	ntract <\$25,000 1):	60.5				6,050			9,075				
- 54	,	5015				2,500			2,210				



## **Budget Justification**

• Budget Justification Templates – available on Research How 2

## https://bit.ly/2ZblKzk

- General
- NSF

#### Budget Justification University of Cincinnati

Senior Personnel: No funds are requested the PI of the project, Dr. Carlotta Valdes. Dr. Valdes will lead the research efforts of the project. They will be responsible for the overall design and implementation of all studies. They will also be responsible for compiling data and writing manuscripts for publication as well as progress reports.

Funds are requested for 0.74 (10%) academic months and 3.23 (100%) summer salary for the Co-PI Dr. Judy Barton. This request is based off of an annual salary of \$95,000. Dr. Barton will coordinate all research efforts for the project.

Funds are requested for 0.74 (10%) academic months and 0.16 (5%) summer salary for Co-PI Dr. John Ferguson. This request is based off of an annual salary of \$92,000. They will assist PI with overall design and implementation of all studies.

Funds are requested for 0.36 (3%) calendar months for Co-PI Dr. Gavin Elster. This request is based off of an annual salary of \$200,000. They will be responsible for the overall design and implementation of all animal studies. They will also be responsible for compiling data and writing manuscripts for publication.

University of Cincinnati has personnel who are on academic (9 month) and annual (12 month) appointments. For academic appointments, University of Cincinnati defines a year as the 9-month academic calendar plus up to 3 summer months. The salary calculation for summer months is based on the rate of pay in place in the month of May. For annual appointments, University of Cincinnati defines a year as a period that extends for twelve months, normally beginning on July 1.

#### **Exempt Staff:**

Funds are requested for 0.24 (2%) calendar months of kung-fu fan and flare project manager, Midge Wood. This request is based off of an annual salary of \$100,000. Ms. Wood will coordinate administrative efforts of project management.

#### **Post-Doctoral Support:**

Funds are requested to support one full time post-doctoral researcher at \$47,500 annually.

#### **Graduate Student:**

Funds are requested to support one graduate student. It is anticipated that the graduate student will be involved in the execution of the proposed experiments. The student will be encouraged to plan and execute the most time-intensive experiments and will assist in the research project through conducting reactions and the characterization of compounds. Funds are requested at a base stipend of \$23,000 for the student.

**Undergraduate Students:** 



# **Fundamentals of Sponsored Administration**

Resource	Link
May 3: Introduction to Sponsored Administration	https://bit.ly/2LdhQRI
May 5: Proposal Submission Basics	https://bit.ly/3tlarB3
May 10: Proposal Submission: Opportunities, Budgets, and Justifications	https://bit.ly/3oMlfEV
May 12: Proposal Submission: Grant Review and Award Setup	https://bit.ly/3cyPpsR
May 17: Post Award Management: Fiscal Fundamentals	https://bit.ly/36DNoI2
May 19: Post Award Management: Additional Topics	https://bit.ly/3cE1n4C
May 24: Post Award Management: Audits and Investigations	https://bit.ly/3cBXLQp





# **Office of Research - Resources**

Resource	Link
Office of Research – Coronavirus (COVID-19) and Your Research	https://research.uc.edu/coronavirus-and-your-research
Coronavirus (COVID-19) Updates	https://www.uc.edu/publichealth.html
Office of Research Web Site	<u>research.uc.edu</u>
Office of Research How2	researchhow2.uc.edu
<b>Research Directory</b> Ohio Department of Higher Education – Ohio Innovation Exchange (OIEx)	https://researchdirectory.uc.edu
SPIN – Including COVID-19 Funding Search	research.uc.edu/funding/spin
Limited Submissions Two types – faculty research nominations and research proposals; Selection process dependent on type.	<u>rsrch-webserver.uc.edu/</u>
Office of Research Findings Please sign up to receive this monthly newsletter	https://bit.ly/3d704bf
Early Career Funding Opportunities under Funding on main Office of Research webpage	https://bit.ly/2YqQJqy
Office of Research Annual Report – IMPACT	https://bit.ly/2Sqo1Cs





# Introduction to Federally Funded Clinical Trial Budgets

# Kelly Niederhausen Lisa Schira



# Learning Objectives

- 1. Identify the basic elements of a federal sponsored program budget
- 2. Distinguish the unique elements of a federal clinical research budget
- 3. Explain the invoicing process for a federal clinical trial



# What's Unique?

- Importance of distinguishing the type of agreement
- Approach to the budgeting process



# **Types of Agreements**

### **Cost Reimbursable**

Sponsor is invoiced based on <u>actual expenses</u> incurred and posted to the grant

 Budget is typically a fixed amount consisting of Direct expenses and indirect (F&A)

## **Fixed Price**

Milestone or Deliverables based

 Each milestone or deliverable has a fixed dollar amount associated with it.



# Examples

### **Cost Reimbursable Language Example**

### **ARTICLE 3. CONDITIONS OF FUNDING**

(a) Payment will be on a cost reimbursement basis. FHI 360 will reimburse only those costs that are identified in the approved Grant budget in Attachment B and are determined to be allowable and allocable under the cost principles followed by FHI 360 and provided in 45 CFR Part 75

### **Fixed Price Language Example**

3.4 All Deliverables attained shall be invoiced in accordance with the Subrecipient's budget ("Budget"), attached hereto and incorporated herein as **Exhibit B**. Any proposed increase must be approved in writing by an authorized official of JHU before such commitments may be incurred. In addition,

Milestone	Description of Milestone	Deliverable		Payment
1	Enrollment	Invoice with PTID that will be verified by the CoVPN study sponsor	30 days after Site Initiation	US\$6,539
	Up to a total of 500 participants			(50% of per participant cost)

# Approach to the budgeting process

### **Budget Created for Proposal**

- 1. Establish your Budget 'team'
- 2. Evaluate overall budget limitations – RFA
- 3. Determine non-salary expenses
- 4. Determine personnel & effort

### Budget Provided by Sponsor

- 1. Establish your Budget 'team'
- 2. Evaluate overall budget limitations
- 3. Back out F&A
- 4. Determine non-salary expenses
- 5. Determine personnel & effort



# **Example – New Trial**

Clinical Trial – Disney 001 PI – Mickey Mouse Coordinator(s): Minnie Mouse, Daisy Duck, Goofy Projected N = 10Total Per participant = \$10,000Start ups and other items - \$50,000 Potential overall Total = \$150,000Project & Budget Period – 1 year How do you back into this?



## Back out F&A – Determine Directs & Indirects

Total Overall Budget Inclusive of F&A (facilities and administration or Indirects)

<u>Disney 001</u> F&A Rate = 60% Direct = \$93,750 Indirect = \$56,250 TOTAL = \$150,000

DIRECTS \* F&A RATE = INDIRECTS DIRECTS + INDIRECTS = TOTAL AWARD



## **Determine Non-Salary Expense**

Total Directs = \$93,750

Determine non-salary expenses

– Expenses per participant = \$1,500\* 10 participants = \$15,000

\$93,750 - \$15,000 = \$78,750 remaining
\$78,750 will be used to cover effort of personnel
identified



# **Determine Personnel Expenses**

Determination of personnel & effort: PI Mickey Mouse – 10% Coordinator – Minnie – 50% Coordinator – Daisey – 25% Coordinator – Goofy – 30%



# **Budget Template Tool**

		1 Year B	auger .			T(4) - 1 -					
onsoring Agency :		Walt Disney				Titled :		I	Disney 001		
incipal Investigator : Period :		Mickey Mouse 01/01/22	ál		12/31/23						
reriod :		01/01/22	thru		12/51/25						
Salaries							Year l		CUMULATIVE		
AAUP Faculty						Sal	FB	Total			
	-	<u>App't Type</u>	% Effort	PM	Salary						
PI	Mickey Mouse	ACAD	0.00%	0.00	s -	-	\$0	-	-		
PI		SUMR	0.00%		\$ -	-	\$0	-	-		
Co		ACAD	0.00%	0.00	s -	-	\$0	-	-		
		SUMR	0.00%	0.00	s -	-	\$0	-	-		
Co		CAL	0.00%	0.00	s -	-	\$0	-	-		
Co		CAL	0.00%	0.00	S -	-	\$0	-	-		
Co		CAL	0.00%	0.00	s -	-	\$0	-	-		
	AA	UP Faculty Subtotal :				-	0	0	-		
Dual Compensation Faculty				_							
Co	Mikey Mouse	CAL	10.00%	1.20	\$100,000	10,000	\$3,625	13,625	13,625		
Co		CAL	0.00%	0.00	s -	-	\$0	-	-		
Co		CAL	0.00%	0.00	s -	-	\$0	-	-		
Co		CAL	0.00%	0.00	s -	-	\$0	-	-		
	Dual Co	mp Faculty Subtotal :				10,000	3,625	13,625	13,625		
Other Personnel											
	Exempt Staff (Monthl	v) Name									
		Minnie Mouse	50.00%	6.00	\$ 55,000	27,500	8,690	36,190	36,190		
		Daisey Duck	25.00%		\$ 40,000	10,000	3,160	13,160	13,160		
		Goofy	30.00%		\$ 40,000	12,000	3,792	15,792	15,792		
		0001	0.00%	0.00			0	0	-		
		Total Exempt Staf		0.00	•	49,500	15.642	65,142	65,142		
		•	•			40,000	10,042	00,142	00,142		
	Post Doctoral Support	t	0.00%	0.00		-	0	0	-		
	Graduate Students		0.00%	0.00		-	0	0	-		
	Undergrad Students		0.00%	0.00	s -	-	0	0	-		
	Part-time Faculty/Staf		0.00%	0.00	s -	-	0	0	-		
	Non-Exempt Staff (Bi-		0.00%	0.00	S -	-	0	0	-		
		Sub Totals				59,500	19,267	0			
al Salaries and Fringe Benefits :						78,767			78,767		1.5
										University CINC	of
										Chiveloney	

# **Budget Template Tool**

G. Supplies and Other Direct Cost	S			
	Materials & Supplies		15,000	15,000
	LAM		-	-
	Consultant Services		-	-
	Computer Services		-	-
	UC Tuition rates (Not Subject to Indirect)		-	-
	Long Distance		-	-
	Other (Analytical Services/Instrument Use)		-	-
	Subcontracts 1)		-	-
	2)		-	-
	3)		-	-
	4)		-	
Total Supplies and Other Direct Cost	:		15,000	15,000
		TOTAL DIRECT COSTS:	93,767	93,767
	Faci	lities and Administrative Cost Base:	93,767	93,767
Facilities and Administrative Costs	Calculation:			
F&A Cost (on MTDC):	60.00%		56,260	56,260
Sub-Contract <\$25,000 1):	60.00%		0	0
Sub-Contract <\$25,000 2):	60.00%		0	0
Sub-Contract <\$25,000 3):	60.00%		0	0
Sub-Contract <\$25,000 4):	60.00%		0	0
Total F&A Cost :			56,260	56,260
	Total Cost	_	150,027	150,027



## **Considerations in Budgeting**

## Large shortfall in budget

- What can be reduced and makes sense to reduce?
- Is it feasible to accept this study?
- Are the estimates overstated?
- Would it be appropriate to request additional funds from the sponsor?

## Large excess in the budget

- Carefully consider if enough effort is being allocated?
- Are we underestimating expenses? Something missing?
- Will there be a large surplus at the end of the study?

PLAN FOR THE BUDGET TO BE FULLY UTILIZED



## **Invoicing Contacts for Clinical Trials**

## Communication is Key

- COM Accountant
- Business Administrator or Manager
- SRS (Sponsored Research Services) Accountant & Grants Administrator



# **Invoicing Process for Clinical Trials**





# **Invoicing Process for Clinical Trials**

## **Study Info**

- Enrolled 3 patients
- Enrollment visit and visit 1 completed
- Start ups

Milestone Payments:

Milestone # 1 Enrollment -\$1,000

Milestone # 2 Visit 1 - \$3,000

Milestone # 3 Visit 5 - \$3,000

Milestone # 4 Final Visit - \$3,000

## **Invoicing preparation steps**

- 1. Provide enrollment data to Accountant or Business office
- 2. Business representative determines which milestones can be invoiced based on the data
- 3. Spreadsheet tracking the milestones



## Example – Tracking Milestones & Invoices

A		В	С		D	E		F	G	Н	I.		J
	Amo	ount	Date invoiced										
Start Ups	\$	10,000	4/2/2021										
		stone # 1			tone # 2			Milestone #		Milestone # 4			
Patient ID		ollment	Date invoiced	_				3 Visit 5	Date invoiced	Final Visit	Date invoiced		
001	\$	1,000	4/2/2021		3,000.00		2/2021					\$	4,000
002	\$	1,000	4/2/2021	\$ 3	3,000.00	4/	2/2021					\$	4,000
003	\$	1,000	4/2/2021	\$ 3	3,000.00	4/	2/2021					\$	4,000
												\$	
												\$	
												\$	
												\$	
												\$	
												\$	
												\$	12,000
							Date o	of					
							posteo						
	h	nvoice #	Date of Inve	oice	Amoun	t	payme	ent					
	Γ	1234	56 4/2	2/2021	\$ 2	22,000							
	_												
	_											_	
	-											- 1	ŹΓ
	_										Universi		(U
		TOTAL INCO	OME		\$ 2	22,000					Universi	ty of 🔪	ye
		INCOME INCO			J 1	22,000						ICIN	IN LA



# WRAP UP!

- 1. Distinguish Agreement Type
- 2. Account for F&A and back into any fixed amounts
- 3. Communication is key in invoicing





# QUESTIONS???